

Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2003. The denominator represents the total number of TEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2003.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2003. Source: PIERS, October 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 30, 2003. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: December 30, 2003 Page 1 of 8

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: October 2003

Month\Year: 1.2\6.2

Month Year: 1.2 \ 0.2		Market	Transit				Surcha	arges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	85%	81%	12	\$1,546	\$184	\$40						\$1,770
Hyundai	15%	3%	12									
MOL	0%	16%	16	\$1,344	\$184	\$40						\$1,568
										Average Con	tainer Rate	\$1,770

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: October 2003

N٨	onth	Year.	3 0	\512)
IVI	OHLH	\ i cai	v).U	1 () I .Z	

10101111/1 car. 0.0 (01.2		Market	Market	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate		
K Line	67%	20%	16	\$1,000	\$140	\$40						\$1,180		
Zim Line	33%	2%	17											
Yang Ming	0%	23%	18	\$1,615	\$230	\$40						\$1,885		
OOCL	0%	16%	14	\$1,450	\$230	\$40						\$1,720		
NYK Line	0%	16%	17											
Maersk-SeaLand	0%	14%	21	\$450	\$184							\$634		
Hyundai	0%	8%	14											

\$1,180 Average Container Rate

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: October 2003

Month\Year: 1.0 \ 6.0

	Market	Transit				Surcha	ırges:					
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
CMA-CGM	100%	17%										
Yang Ming	0%	34%	17	\$1,710	\$184	\$40						\$1,934
NYK Line	0%	17%	17									
OOCL	0%	17%	15									
Maersk-SeaLand	0%	16%	24	\$650	\$184							\$834

Average Container Rate

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Pistachios

Monthly Market Share For: October 2003

Month\Ye	ar. 20	120

		Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	100%	100%	25	\$1,896	\$184	\$40						\$2,120
										Average Con	tainer Rate	\$2,120

L.A./L.B./Oakland Ports To Shanghai, China

Pistachios

Monthly Market Share For: October 2003

Month\Year	2 0	120	

Month Feat. 2.0 \ 2.0		Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Meditteranean	100%	100%	15	\$400								\$400
										Average Con	tainer Rate	\$400

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: October 2003

Month\Year	16.0 \	2 338 6	

	Market	Transit					Surcha	rges:				
	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Container Rate
Meditteranean	48%	26%		\$650								\$650
Hapag-Lloyd	35%	38%	16	\$1,292	\$184	\$40	8%					\$1,619
OOCL	17%	19%	18	\$1,652	\$184	\$40	8%					\$2,008
MOL	0%	9%	28	\$1,148	\$184	\$40						\$1,372
NYK Line	0%	7%	16									

Average Container Rate \$1,227

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: October 2003

Month\Year: 3.0 \ 62.4

Month\Year: 3.0 \ 62.4		Market	Transit		Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	67%	10%	10	\$2,100 ²⁴	\$230 ²⁴	\$40						\$2,370
Maersk-SeaLand	33%	34%	12	\$530	\$184				\$240			\$954
K Line	0%	26%	11									
Hanjin	0%	13%	10	\$1,130	\$184	\$40						\$1,354
Hapag-Lloyd	0%	6%	11									
NYK Line	0%	5%	10									
APL	0%	3%	10									

Average Container Rate \$1,898

²⁴ Rate is based on a 40 foot container, not a 20 foot container.